Minutes of Silver Beach Association Member's Meeting, September 12, 2020

The meeting was called to order at 10 am by Pete Detmering.

After the Pledge of Allegiance, Pete called for a moment of silence for the 9/11 victims and for SBA family members who passed away in the past year.

The <u>Secretary's Report</u> which was the Spring Letter was approved.

Brian Kirkpatrick gave the <u>Finance Report</u> and emphasized the need to keep up our Reserves for potential large expenses like if we had to replace the Bay Beach bulkhead.

Andrea Greco gave the <u>Treasurer's Report</u>:

2020 Forecast vs 2020 Budget

Income is \$11.8K above budget primarily due to 12 new members joining and we budgeted for 4. and Gabby had a fantastic year with daily badge sales of \$52K when we budgeted for \$45K

Expenses are lower than budget by (\$77K)-

- (\$2K) insurance we could not get a policy to insure the gator so it is not street legal
- -(\$3.5K) operating expenses we stopped the security guards mid July when the Toms River curfew was put in place and started them again for Labor Day wknd
- -(\$2K) recreation no lifeguard tournaments and no family day
- -(\$7K) salaries under budget
- -(\$3.4K) professional fees legal fees/civil engineer expenses put on hold due to no meeting with DEP because of COVID
- -(\$3.5K) beach preservation fence removal/grading under budget
- -(\$1.9K) bay beach fencing under budget
- -(\$1.5K) ocean beach no rescue equipment or mule maintenance expenses
- -(\$50K) beach structure (renamed to community improvements) None of this money was spent due to DEP meeting on hold/COVID

We did have some capital expenses this year for the following projects: bump out on E. Colony, flag pole on E. Colony, new beach signs on north and south ends of SB, and new signs for updated rules of the beach on each street entrance, new mats for Fishermans road and E. Colony bump out. Benches are coming soon and we will be paying for shipping and assembly, new lifeguard storage boxes

Overall, we expect to end the year with income of \$45K!

2021 Budget vs. 2020 Budget

Happy to announce that dues will remain at \$450!

Income is budgeted at \$202K which is the same as 2020 to stay conservative

Expenses of \$247K are \$1,400 higher than 2020 and major differences are:

- -\$1.2K administration expenses for more beach badges and updating QB software
- -(\$2.25K) insurance removed mule insurance from budget
- -\$1.5K recreation to have 2 family days next year
- -\$8.5K salaries for minor salary increases, double Dave (badge checkers) hours, and hire a daily maintenance person to assist with ocean and bay cleanup
- -(\$1K) professional fees reduced legal/civil engineer fees but wanted to keep some in budget for when we do meet with DEP
- -\$2.4K bay beach to hire someone to put up winter fencing (this was always done voluntarily by Fred in the past)
- -\$50K community improvements moved to 2021 budget

the following had minor changes: taxes, operating expenses, beach preservation, ocean beach operation, tennis club operation

This would result in a negative cash flow of (\$44K), however the \$50K for community improvements is an estimate and if this were to be taken out, we would be in a positive cash flow of \$5K.

Jeff Bailey gave the Ocean Beach Report:

Jeff thanked the Braen family for allowing us to park the mule on their property all summer.

He thanked Lou Serrante and family for donating their time and skill to build the beach boxes.

Jeff thanked Manny Alvarez for providing the equipment to move the boxes and also all the volunteers who provided the muscle power to transport the boxes to the beach. However, in the fall we will hire help to move the boxes which will be stored at Robinson/Mendel's

Jeff will only pull up the mat that borders on the street in case of snow plowing. Toms River will pick up the beach touching mat. The other mats will stay in place as rolling them up and storing them may cause more damage.

There were no major lifeguard issues.

Next year we will hire someone to clean the mats, the Bay Beach and help out on the Ocean Beach.

We are budgeting for 2 security guards regardless of whether there is a curfew or not.

Fred Manuel gave the **Bay Beach Report**:

There are additional Expenses this year. On the street side of the tennis court there are wood barriers holding the rocks in place. This wood has rotted and will be replaced. Also additional fencing to keep the Bay Beach sand off of 35 South will be installed professionally. Fred and Gabby have been doing it, but because it's too much work for them, the job will be hired out.

A question was raised about opening up the Bay Beach for swimming. This was tried a few years ago with no one swimming, so we removed the lifeguard.

Manny Alvarez gave the Insurance Committee Report:

Since we could not make the mule street approved, we did not need insurance on it. The mule is covered on the beach. Our only exposure that we are concerned about is the Mule operating on the street for which we are not covered. Cap will be reminded to avoid operating it on the street after one of members mentioned he had seen it on the street several times.

All policies have been renewed for the current calendar year. Some nominal increases in premium but nothing significant.

There were no workers comp claims this year which is a good thing.

We reviewed our liability policy and there is not an exclusion for liability due to the pandemic.

Betsy Goor gave the Entertainment Committee Report:

Because there was no Family Day secondary to Covid-19, we did not spend the money allocated. There were 110 kids who received the Kona Ices on 9/5/20 at \$3 per ice. The owner gave us a discount and we paid \$303 plus we added a \$20 (he was wonderful with the kids!) for a total of \$323.

Next year we have two Family Days planned - Fourth of July weekend and Labor Day weekend. Volunteers are needed.

Patsy Robinson gave the <u>Tennis Committee Report</u>:

It is still officially called the Tennis Committee because we have to change the bylaws to include Pickleball in the name. We had 59 members in the SB Tennis/Pickleball Club, a new high. The web sign-up for court time will continue until the net comes down mid-October.

Patsy Robinson gave the **Beautification Committee Report**:

East Colony got a bump out. There was a delay in placing the order for the donated benches because the company we are using was "nonessential" and so closed during the spring. Then our company representative became sick. Louis Amendola and Janet Schoenhaus are in charge of the bench orders. Donors will soon be informed what their bench costs and asked to send in

a check. We have more bench requests than room in the bump outs, which can hold 3 benches. Once this order is filled, we can assess where other benches may be placed.

Pete Detmering gave the <u>Federation of Beaches Meeting Report/Toms River Meeting Report:</u>

Pete stressed that the beach association presidents are unified in holding Toms River responsible for security.

Pete then said we want to add a new position on the Executive Committee for the Chair of the Beautification Committee, to be named Community Improvements. This would require a bylaws change which we can vote on at the Spring Meeting. He introduced Karen Kosch who has agreed to assume this position.

Pete also stressed that the EC has not made any decisions on an Ocean Beach structure for which \$50,000 was voted on and allocated by the SBA membership. There are lots of rumors which are only rumors. The meeting with the DEP which has been postponed several times should happen this fall/winter. Whatever the DEP tells us we can do, as promised, the SBA membership will be given 3 options, one of which may be do nothing, to vote on.

Pete then listed the EC members up for reelection. No other candidates had submitted their names.

Officers Pete Detmering as President and Brian Kirkpatrick as Vice President were voted on and approved.

Trustees Jeff Bailey for Ocean Beach and Patsy Robinson for Tennis were voted on and approved.

Pete informed the SBA that Janet Doremus has said she will serve out her term as Secretary until 9/2021 and then retire. Pete lauded the wonderful work Janet has done, and there was a round of applause for her. We need a volunteer to take over her position a year from now.

Pete then recognized Holland Haftek and her cousin Josie, Hazel and Lucie Schapiro, and Maddie Krieger who donated half of their earnings from selling painted shells to the SBA.

Jason Tirri was recognized for all his help for the EC.

John Sands was called up to receive a SB jacket and thank you applause for his years on the EC.

After a few questions were answered, the Meeting was adjourned.